

Message Text

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PAGE 01 KATHMA 02139 250801Z

ACTION COME-00

INFO OCT-01 EA-07 NEA-10 ISO-00 EB-07 TRSE-00 AID-05

CIAE-00 INR-07 NSAE-00 /037 W

-----250814Z 034360 /15

R 250600Z MAY 77

FM AMEMBASSY KATHMANDU

TO SECSTATE WASHDC 8388

INFO AMEMBASSY MANILA

LIMITED OFFICIAL USE KATHMANDU 2139

MANILA FOR USADB

E.O. 11652 N/A

TAGS: BENC, ADB, NP

SUBJ: HETAUDA CEMENT

REF: STATE 118710

1. EMBOFF CALLED ON RANA MAY 24 FOR CLARIFICATION OF SITUATION. RANA CONCEDED THAT KAISER HAD PROVIDED NAMES AND BACKGROUND FOR PROJECT MANAGER (AND ALTERNATE) AND RESIDENT CONTRACT ADMINISTRATOR, BUT STATED THAT OMISSIONS TO WHICH HE HAD REFERRED WERE FOR FIELD ENGINEER PERSONNEL, SPECIFICALLY THE MINING, CIVIL, ELECTRICAL, MECHANICAL AND CEMENT ENGINEERS. HE PROCEEDED TO PRODUCE THE KAISER PROPOSAL ITSELF TO VERIFY THIS STATEMENT.

2. RANA WAS SYMPATHETIC, BUT UNAPOLOGETIC FOR THE DECISION. HE OBSERVED THAT WHILE THE TERMS OF EVALUATION WERE MUTUALLY AGREED UPON WITH ADB

, THE EVALUATION COMMITTEE HAD RELIED HEAVILY ON ADB GUIDANCE ON THESE TERMS INASMUCH AS HIS DEPARTMENT HAD HAD NO PREVIOUS EXPERIENCE IN SUCH MATTERS. THE COMMITTEE HAD PRESUMED THAT INTERNATIONAL FIRMS SUCH AS KAISER WOULD BE WELL VERSED IN THE DOCUMENTATION OF SUCH
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PROPOSALS, AND WERE SURPRISED WHEN NOT ONLY KAISER BUT A EUROPEAN FIRM OMITTED THE DETAILED PERSONNEL DESCRIPTIONS IN QUESTION. RANA EMPHASIZED THAT ALL PROPOSALS RECEIVED HAD BEEN EXCELLENT AND THAT SUCH OMISSIONS AS THOSE UNDER DISCUSSION THEREFORE HAD A STRONG INFLUENCE ON RANK ORDER. HE SUGGESTED THAT IF WE FEEL THAT ADB PROCEDURES TEND TO BE UNFAIRLY SLANTED TOWARD ASIAN FIRMS, THIS IS A MATTER WHICH OUR ADB REPRESENTATIVE SHOULD

TAKE UP WITH THE BANK.

3. THERE IS NO SCOPE FOR FURTHER NEGOTIATION FOR THE
CONSULTANCY ON THIS PROJECT, BUT KAISER MAY WISH TO COMPETE
FOR THE NEXT PHASE - THE CONSTRUCTIONS SUPERVISION.
EAVES

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 25-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation Codes:
Litigation History:
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Type: TE
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